## Structuring the Financing

#### The Mechanics of a Bond Sale

## California Debt and Investment Advisory Commission

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Banc of America Securities LLC
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October 27, 2004

## **Topics**

- Developing the Plan of Finance
- Sizing the Bond Issue
- Developing the Debt Service Structure
- Debt Service Structure
- Ratings and Credit Enhancement
- Variable Rate Bonds
- Interest Rate Swaps

# Developing the Plan of Finance

Nature of the Asset to be Financed

**Source of Repayment** 

**Financing Vehicle** 

**Timing** 

### **Nature of the Asset**

## **Questions**

Useful Life of the Asset?

Revenue Generating Asset?

Acquisition/
Construction Period?

## **Considerations**

Match amortization of debt to life of asset.

Revenue bonds vs. General Fund

- Timing of issuance.
- Net funding vs. Gross funding of construction account.

**Asset Cost?** 

- Timing of issuance.
- Other sources of funding.

## Plan of Finance -- Sources of Repayment

**General Fund** 

Annual Appropriations

**Taxes** 

- Property Tax (GO Bonds)
- Tax Increment
- Sales Tax
- Special Tax or Assessment

**Enterprise Fund** 

- Water
- Wastewater
- Power
- Airport

## **General Obligation Bonds**

**Security** 

Full Faith & Credit Pledge of Municipality

- 2/3 Voter Approval required.
- Generally Ad Valorem Property Tax.
- Highest Rating/Lowest Borrowing Cost.

## **Certificates of Participation/Lease Revenue Bonds**

## **Security**

- Covenant to appropriate; usually from General Fund revenues.
- Abatement

- Not Subject to Voter Authorization
- No Debt Coverage Requirement
- Lease or installment purchase of an asset.
- Generally One Grade Rating Below G.O.
  Rating

### **Land Secured Financings**

(benefit assessment, Special Tax/Mello-Roos)

### **Security**

Pledge of Property Owner Assessments and/or Special Taxes.

- Property Owner Election Required.
- Statutory Limits (minimum 3:1 value-tolien ratio, etc.).
- New Districts Generally Unrated.

### **Enterprise Revenue Bonds**

(sewer, water, electric, solid waste, parking, etc.)

#### **Security**

Specific Source of Revenue Pledged (typically user fees).

- Generally not Subject to Voter Authorization.
- Bonding Capacity Limited by Rate
   Covenant and Additional Bonds Test
- •Generally Investment Grade Rating.

#### **Tax Allocation Bonds**

(special category of Revenue Bonds)

### Security

Pledge of Tax Increment From Redevelopment Project Area Net of Required Pass-Throughs.

- Not Subject to Voter Authorization.
- Rating Dependent Upon Strength of Project Area and Tax Increment Stream.

#### **Short-Term Notes**

(TRANs, RANs, BANs, GANs, etc.)

### **Security**

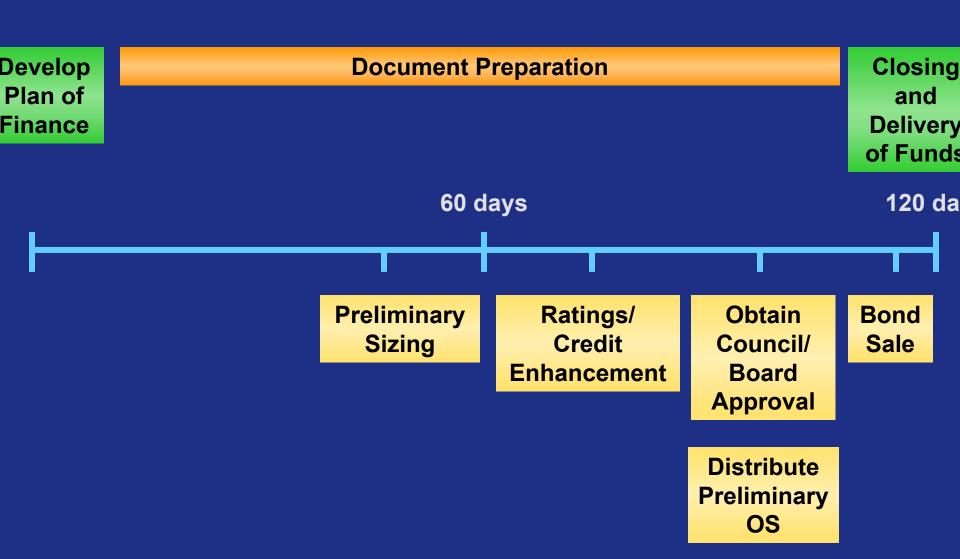
 Specific Anticipated Revenue Pledged to Retire Notes.

# Typical Features

 Generally Investment Grade Short-Term Rating is Based Upon Strength of Pledged Revenue Source.

## **Timing Considerations**

A straightforward financing can be executed in 60 to 120 days.



# Sizing the Bond Issue

**Project or Construction Fund** 

**Capitalized Interest Fund** 

**Debt Service Reserve Fund** 

**Costs of Issuance** 

**Underwriting Discount** 

## The Project Fund

# Funds acquisition of the asset or construction of the project.

- Based on actual costs or reliable estimates.
- Net Funded or Gross Funded?
  - Gross Funded Deposit exact amount required to pay for asset or project.
  - Net Funded Amount deposited plus interest earnings sufficient to fund project.

## The Capitalized Interest Fund

# Bond proceeds used to pay interest for a finite period of time.

- Interest is capitalized for a number of reasons:
  - Until a project/asset can produce revenue.
  - Until the government has beneficial use (COPs, Lease Revenue Bonds)
  - Until revenue is projected to be sufficient to pay debt service.

#### **The Debt Service Reserve Fund**

# Provides additional security for investors.

- Found in most credits with the exception of GO Bonds.
- Sizing limited to the lesser of:
  - Maximum Annual Debt Service
  - 125% of Average Annual Debt Service
  - 10% of Par Amount
- Fund is invested with earnings usually going as an offset to debt service.
- Can often be satisfied by purchasing a Debt Service Reserve Fund Surety Policy.

#### **Costs of Issuance**

# Bond proceeds may be used to pay certain eligible costs.

Professional Services

- Bond Counsel and/or Disclosure Counsel
- Financial Advisor and Trustee/Paying Agent
- Rating Agencies
- Appraisal, Feasibility Study, Engineer's Report
- Special Tax Consultant
- Title Insurance

Credit Enhancement

- Bond Insurance and/or Surety Bond Premium
- Letter of Credit fees

## **Underwriting Discount**

## Underwriter's compensation and expenses.

Components

- Average Takedown
- Management Fee
- Expenses

**Funding Method** 

At closing, Underwriter pays for bonds an amount less the underwriting discount.

\$100,000,000	Par
(650,000)	Less discount of 6.50/\$1,000
\$ 99,350,000	Purchase Price

Other Considerations

Expressed as dollars per thousand dollars of bonds (e.g., \$6.50/\$1,000)

# Sizing Example

**Net Funded Construction Fund** 

Capitalized Interest Fund

**Debt Service Reserve Fund** 

**Costs of Issuance** 

**Underwriting Discount** 

## Sizing Assumptions -- Dry Creek Water District

Project Cost and Draw Schedule

4/1/2005 \$ 10,000,000

10/1/2005 \$ 10,000,000

4/1/2006 \$ 10,000,000

10/1/2006 \$ 10,000,000

\$ 40,000,000

Total Project
Cost

**Bonds Dated:** 

1/1/2005

Final Maturity:

1/1/2037

## Sizing Assumptions -- Dry Creek Water District

**Costs of Issuance** 

\$200,000

Legal, FA, Trustee

Ratings, Printing, Misc.

**Bond Insurance** 

40 bps

**Bond Insurance Premium** (Total Debt Service x .40%)

**Underwriting Discount** 

\$6.50/bond

Takedown, Management Fee, Expenses

## Sizing Assumptions – Dry Creek Water District

Debt Service Reserve Fund Lesser of:

Maximum Annual Debt Service
125% of Average Annual Debt Service
10% of Par Amount

**Capitalized Interest** 

Through 1/1/07

2-year Construction Period

# Sizing Assumptions – Dry Creek Water District

Reinvestment Assumptions

		Earnings Go To:
Capitalized Interest Fund:	2.50%	Construction Fund
Construction Fund:	2.50%	Construction Fund
Debt Service Reserve Fund:	5.0% (Bond Yield)	Construction Fund

## Sizing Example - Net Funded Project Fund

#### **Sources of Funds:**

Par Amount: \$ 46,390,000

**Total Sources of Funds:** \$46,390,000

#### **Uses of Funds:**

**Project Fund** \$ 38,723,636

Cap Interest

Fund: \$ 4,008,591

**Debt Service** 

**Reserve Fund:** \$ 2,795,850

**Bond Insurance:** \$ 357,550

COI: \$ 200,000

**Underwriter's** 

**Discount:** \$ 301,535

**Rounding:** \$ 2,838

**Total Uses of Funds:** \$ 46,390,000

1/1/05 Initial Deposit: \$ 38,723,636

**Project Fund Earnings** \$ 968,704

Cap Interest Fund

Earnings: \$ 112,609

Debt Service Reserve \$ 195,051 Fund Earnings

Total Project Cost \$ 40,000,000

## Sizing Example - Capitalized Interest Fund

#### **Sources of Funds:**

Par Amount: \$ 46,390,000

Total Sources of Funds: \$46,390,000

#### **Uses of Funds:**

**Project Fund** \$ 38,723,636

Cap Interest

Fund: \$ 4,008,591

**Debt Service** 

**Reserve Fund:** \$ 2,795,850

**Bond Insurance:** \$ 357,550

COI: \$ 200,000

**Underwriter's** 

**Discount:** \$ 301,535

Rounding: \$ 2,838

**Total Uses of Funds:** \$ 46,390,000

1/1/05 Initial Deposit: \$ 4,008,591

7/1/05 Interest Payment: (\$ 1,005,697)

1/1/06 Interest Payment: (\$ 1,005,697)

7/1/06 Interest Payment: (\$ 998,599)

1/1/07 Interest Payment: (\$ 998,599)

Fund Balance on 1/1/07:

\$ (

## Sizing Example - Debt Service Reserve Fund

#### **Sources of Funds:**

Par Amount: \$ 46,390,000

**Total Sources of Funds:** \$46,390,000

#### **Uses of Funds:**

**Project Fund** \$ 38,723,636

**Cap Interest** 

Fund: \$ 4,008,591

#### **Debt Service**

**Reserve Fund:** \$ 2,795,850

**Bond Insurance:** \$ 357,550

COI: \$ 200,000

**Underwriter's** 

**Discount:** \$ 301,535

**Rounding:** \$ 2,838

**Total Uses of Funds:** \$ 46,390,000

Lesser of:

Maximum Annual \$ 2,795,850

Debt Service

125% of Average \$ 3,491,698 Annual Debt Service

10% of Par Amount \$ 4,639,000

## Sizing Example - Bond Insurance Premium

#### **Sources of Funds:**

Par Amount: \$ 46,390,000

**Total Sources of Funds:** \$46,390,000

**Uses of Funds:** 

**Project Fund** \$ 38,723,636

**Cap Interest** 

Fund: \$ 4,008,591

**Debt Service** 

Reserve Fund: \$ 2,795,85\( \text{\$\psi} \)

Bond Insurance: \$ 357,550

COI: \$ 200,000

**Underwriter's** 

**Discount:** \$ 301,535

**Rounding:** \$ 2,838

**Total Uses of Funds:** \$ 46,390,000

Total Principal & Interest:

\$ 89,387,448

x.40%

Bond Insurance Premium

\$ 357,550

# Sizing Example – Costs of Issuance

Sources of Funds:			
Par Amount:	\$	46,390,000	
<b>Total Sources of Funds:</b>	\$ 46,390,000		
Uses of Funds: Project Fund	\$	38,723,636	
Cap Interest Fund:	\$	4,008,59	
Debt Service Reserve Fund:	\$	2,795,850	
Bond Insurance:	\$	357,550	
COI:	\$	200,000	
Underwriter's			
Discount:	\$	301,53	
Rounding:	\$	2,838	
Total Uses of Funds:	\$	46,390,000	

Costs of Issuance:	
Bond Counsel:	\$ 100,000
Financial Advisor:	\$ 50,000
Trustee:	\$ 5,000
Rating Agencies:	\$ 30,000
Printing:	\$ 7,500
Miscellaneous:	\$ 7,500
Total COI:	\$ 200,000

# Sizing Example - Underwriting Discount

#### **Sources of Funds:**

Par Amount: \$ 46,390,000

**Total Sources of Funds:** \$46,390,000

#### **Uses of Funds:**

**Project Fund** \$ 38,723,636

**Cap Interest** 

Fund: \$ 4,008,591

**Debt Service** 

**Reserve Fund:** \$ 2,795,850

**Bond Insurance:** \$ 357,550

COI: \$ 200,000

#### **Underwriter's**

Discount: \$ 301,535

**Rounding:** \$ 2,838

**Total Uses of Funds:** \$ 46,390,000

#### **Underwriting Discount:**

Takedown

(\$3.50/bond):

\$ 162,365

\$

**Management Fee** 

(\$1.00/bond):

46,390

Expenses

(\$2.00/bond):

\$ 92,780

Underwriter's

Discount (\$6.50/bond): \$ 301,535

# **Debt Service Structure**

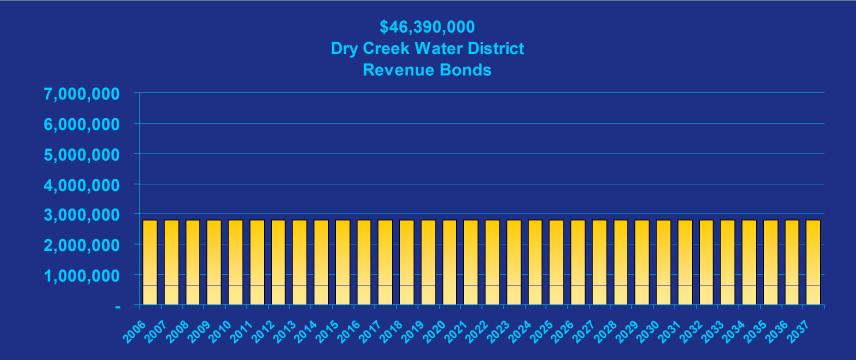
**Sample Structures** 

**Current Interest vs. Deferred Interest** 

**Optional Redemption** 

**Refunding Considerations** 

### **Level Debt Service**



#### **DSRF Implications**

#### **Bond Insurance Implications**

#### Lesser of:

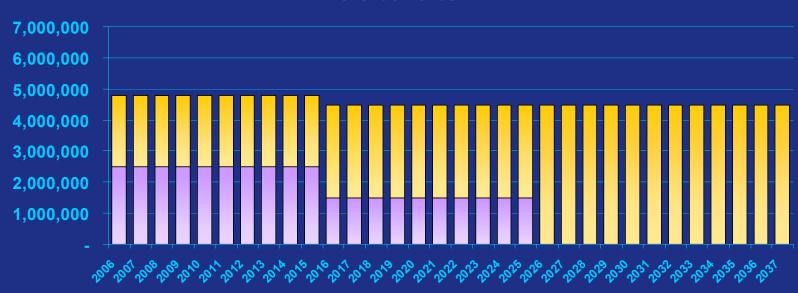
Maximum Annual Debt Service	\$ 2,795,850	Total Principal & Interest	\$ 89,387,448
125% of Average Annual Debt Service	\$ 3,491,698		<b>x.40%</b>
10% of Par Amount	\$ 4,630,000	Insurance Premium	\$ 357,550

## **Increasing Debt Service**

\$48,255,000

Dry Creek Water District

Revenue Bonds



#### **DSRF Implications**

#### **Bond Insurance Implications**

#### Lesser of:

Maximum Annual Debt Service	\$ 4,469,658
125% of Average Annual Debt Service	\$ 4,144,838
10% of Par Amount	\$ 4,825,500

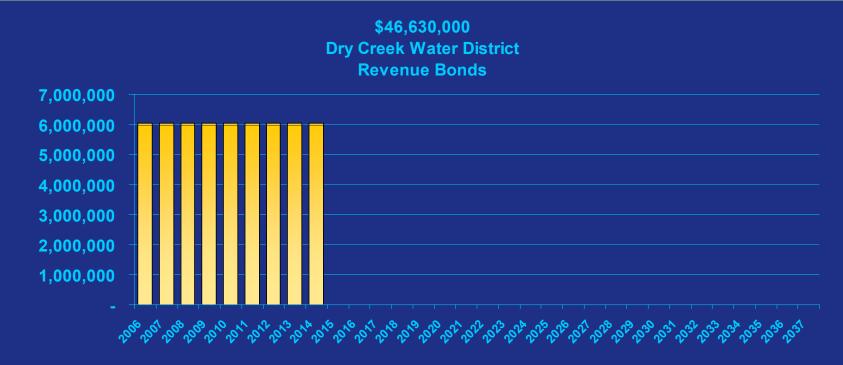
Total Principal & Interest

106,107,854

x.40%

Insurance Premium \$ 424,431

# **Short Maturity**



#### **DSRF Implications**

#### **Bond Insurance Implications**

#### Lesser of:

Maximum Annual Debt Service	\$ 6,041,629	Total Principal & Interest	\$ 54,359,382
125% of Average Annual Debt Service	\$ 7,549,914		x.40%

10% of Par Amount \$ 4,663,000

Insurance Premium \$

217,438

## **Structuring the Bonds**

στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα εμφανιστεί επιλέξτε

# \$46,390,000 Dry Creek Water District Water Revenue Bonds

#### Dated: January 1, 2005

Due: January 1, 2037

στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα εμφανιστεί επιλέξτε το Λεξικό Γεωργακά στο παράθυρο που θα

Maturity Schedule					
Maturity	Principal	Interest			
(January 1)	<u>Amount</u>	Rate	<u>Yield</u>		
2006	790.000	4 9200/	4.9209/		
	780,000	1.820%	1.820%		
2007	795, 000	2.070%	2.070%		
2008	815,000	2.370%	2.370%		
2009	830,000	2.670%	2.670%		
2010	855,000	3.020%	3.020%		
2011	880,000	3.220%	3.220%		
2012	910,000	3.370%	3.370%		
2013	940,000	3.520%	3.520%		
2014	970,000	3.630%	3.630%		
2015	1,005,000	3.740%	3.740%		
2016	1,045,000	3.840%	3.840%		
2017	1,085,000	3.940%	3.940%		
2018	1,130,000	4.030%	4.030%		
2019	1,175,000	4.110%	4.110%		
2020	1,220,000	4.180%	4.180%		
2021	1,275,000	4.270%	4.270%		
2022	1,325,000	4.350%	4.350%		

\$ 7,610,000 4.72% Term Bonds maturing January 1, 2027

\$ 9,600,000 4.81% Term Bonds maturing January 1, 2032

\$ 12,145,000 4.84% Term Bonds maturing January 1, 2037

#### **Serial Bonds**

- Mature "serially" by year.
- Take advantage of positively sloped yield curve.

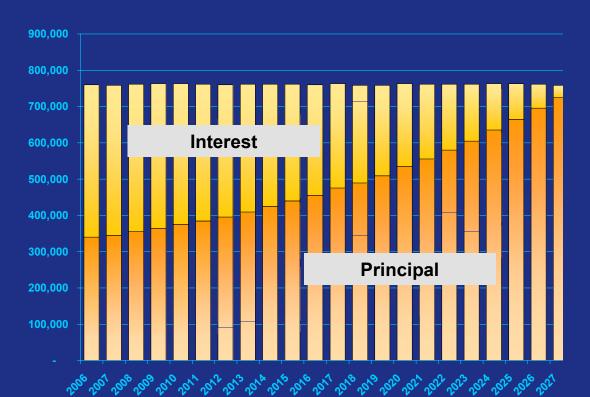
#### **Term Bonds**

- Single coupon covering multiple years.
- Retired with annual Sinking Fund Payments.

## **Current or Deferred Interest Bonds**

#### **Current Interest Bonds**

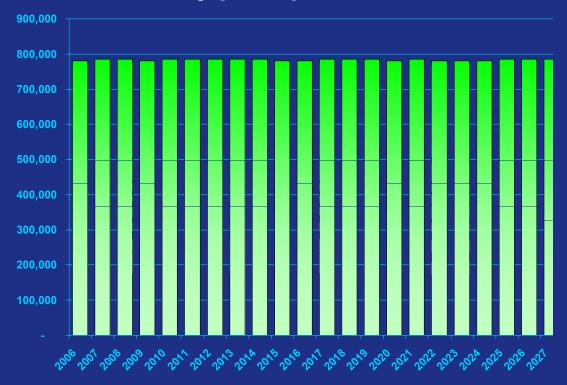
- Pay interest at stated coupon.
- Interest typically paid every 6 months.
- May be sold at par, at a premium or at a discount.
- Investor's yield determined by price paid for the Bond.



### **Current or Deferred Interest Bonds**

#### **Capital Appreciation Bonds**

- "Zero" coupon or deferred interest bonds.
- Interest accretes to maturity.
- Sold at a deep discount.
- Investor's yield determined by price paid for the Bond.



### **Other Considerations**

- Optional Redemption
  - Standard optional redemption period is 10 years.
  - Callable bonds generally have a higher yield than non-callable bonds.
- Par Bonds, Original Issue Discount Bonds, and Original Issue Premium Bonds

	<u>Coupon</u>	<u>Yield</u>	<u>Price</u>
Par Bond	5.00%	5.00%	100%
Discount Bond	5.00%	5.10%	98% (est)
Premium Bond	5.00%	4.90%	100.9% (est)

## **Refunding Considerations**

### **Advance Refunding**

- Old Bonds are <u>not</u> currently subject to optional redemption.
- New Bond proceeds are used to fund an escrow that defeases old bonds to call date.
- Escrow invested in Treasury (SLGs) with maximum permitted yield equal to bond arbitrage yield.
- Can only advance refund one time.

### **Current Refunding**

- Old bonds are currently subject to optional redemption.
- New bond proceeds used to redeem old bonds.

# Ratings and Credit Enhancement

The Rating Agencies

Rating Agency Packages

**Obtaining a Rating** 

Credit Enhancement - Bond Insurance

**Credit Enhancement – Letters of Credit** 

# **The Rating Agencies**





S&P

FitchRatings Fitch

Aaa Aa1, Aa2, Aa3 A1, A2, A3 Baa1, Baa2, Baa3 Ba1, Ba2, Ba3 AAA AA+, AA, AA-A+, A, A-BBB+, BBB, BBB-BB+, BB, BB- AAA AA+, AA, AA-A+, A, A-BBB+, BBB, BBB-BB+, BB, BB-

MIG-1, MIG-2, MIG-3 (Notes)

SP-1+, SP-1, SP-2, SP-3 (Notes) F-1+, F-1, F-2, F-3 (Notes)

VMIG-1, VMIG-2, VMIG-3 (Commercial Paper and VRDBs) A-1, A-2, A-3 (Commercial Paper and VRDBs) LOC (Commercial Paper and VRDBs)

## **Obtaining a Rating**

- A typical rating agency package might include:
  - 3 years of audited financial statements
  - Current and proposed budget
  - Bond Documents, including:
    - Trust Indentures
    - Lease Agreements
    - Installment Sale Agreements
    - Redevelopment Loan Agreements
  - Preliminary Official Statement
  - Special Reports
  - Sizing and Debt Service Schedules
  - Timing and Responsibility Schedule
  - Distribution List

## **Obtaining a Rating**

- It is often useful to meet with the rating analysts to:
  - Describe the project
  - Get feedback on the structure
  - Describe salient aspects of security
  - Review demographics and economics of service area
  - On-site or at rating agency offices

### **Credit Enhancement – Bond Insurance**

Pay a premium to have an outside party guarantee timely payment of principal and interest for the life of the bonds.

- Aaa/AAA/AAA Bond Insurance (Ambac, FGIC, FSA, MBIA, XL Capital)
  - Generally look to insure BBB+ credits and above.
  - Lower premiums for stronger credits.
- Method of Payment
  - Upfront
  - Periodically (not common)
- Pricing expressed in "basis points" (1 bp = 1/100 of 1%) and multiplied against total principal and interest.
- Can enhance both fixed and variable rate bonds.

### Credit Enhancement – Letters of Credit

- Letter of Credit guarantee payment of outstanding principal and accured interest at any point in time during the term of the LOC. Long-term and short-term ratings based on bank ratings.
- Liquidity Facility or Line of Credit— limited obligation to pay principal and interest during term of facility. Not a full guarantee. Long-term rating based on issuer or bond insurance. Short-term rating based on bank.
- ◆ Term 1 year to 7 years generally with options to renew.
- ◆ Fee Usually paid annually or quarterly based on principal plus specified number of days interest.

## Variable Rate Bonds

**Historical Interest Rates** 

**Structuring Options** 

**Pros and Cons of Alternative Structures** 

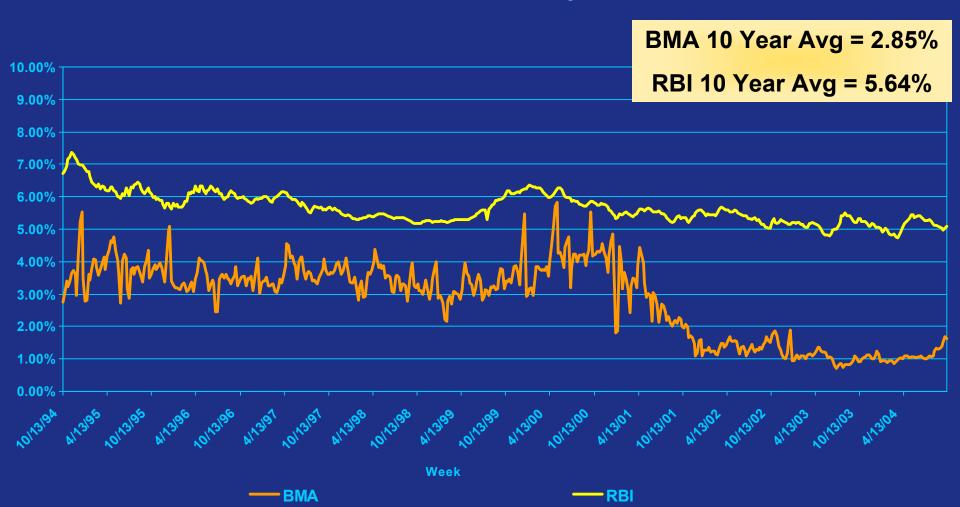
**The Dutch Auction Process** 

ARS vs. VRDBs

### Variable Rate vs. Fixed Rate

Bond Market Association (BMA) Index vs. Bond Buyer Revenue Bond Index (RBI)

A Ten Year History



### Introduction to Variable Rate Structures

- There are three primary variable rate structures used in the municipal market:
  - Commercial Paper
  - Variable Rate Demand Bonds
  - Auction Rate Securities

# Variable Rate Structuring Options

### **Commercial Paper**

- Can be drawn down and paid back as needed.
- Outstanding CP is remarketed for a maximum of 270 days.
- Bank credit facility required for liquidity.
- Money Market Funds are the primary investor.

# Variable Rate Structuring Options

#### Variable Rate Demand Bonds

- Long-term bond with rate that resets periodically (daily, weekly, monthly, etc.).
- Investor can "put" bonds on short notice (allows bond to trade at par).
- Bank credit facility required to support put.

# Variable Rate Structuring Options

#### **Auction Rate Securities**

- Long-term bond with rate that resets periodically (weekly, monthly, etc.).
- No "put" feature and thus, no bank facility.
- Rate reset via Dutch Auction process.

#### PROS CONS

Debt Service certainty

Less flexibility to refinance if rates go down.

- Lower rates
- More flexibility to restructure/refinance.

- Interest rates may rise.
- **■**Takes more time to manage.

### **VRDB Process**



### Remarketing Agent

 Establishes interest rate at periodic intervals (i.e., daily, weekly, monthly)

### **Existing Holders**

May hold bonds <u>or</u> "put" bonds back to Remarketing Agent.

#### **New Purchasers**

Submit orders for any bonds that have been "put" back to the Remarketing Agent.

### **Dutch Auction Process**



#### **Broker-Dealer**

Passes orders to Auction Agent

### **Auction Agent**

- Assembles bids in ascending order.
- Determines highest bid to clear auction, which is interest rate applied to issue until next auction.

### **Dutch Auction Orders**

#### **Bid Order**

- Hold ARS provided that the reset interest rate is not less than that specified by the bid of the current ARS holder.
- If the rate is below, the ARS are sold.

#### **Hold at Market**

■ Hold ARS regardless of reset interest rate.

#### **Potential Bid**

Minimum rate acceptable to buy additional ARS.

#### Sell Order

■ Sell ARS without regard to the reset interest rate.

Potential investors can submit bid orders to buy ARS at a specified rate.

# **ARS vs. VRDBs At-A-Glance**

	ARS	VRDBs
Short End of Yield Curve	<b>√</b>	<b>√</b>
Flexible Reset Intervals	<b>√</b>	✓
Ability to Enter into Swaps	✓	✓
Callable Anytime		$\checkmark$
Investor Tender Option		<b>√</b>
Requires LOC or Liquidity Facility		✓
Requires Bond Insurance	<b>√</b>	
Interest Rate determined by Dutch Auction	<b>√</b>	

# **Interest Rate Swaps**

**Intro to Interest Rate Swaps** 

**Floating-to-Fixed Cashflows** 

Risks in a Tax-Exempt Financing

**Hedging Risk** 

**Selecting the Appropriate Index** 

**Index Alternatives At-a-Glance** 

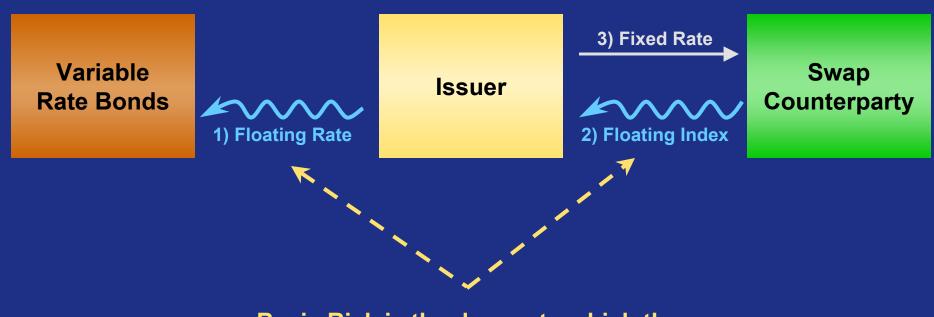
# **Introduction to Interest Rate Swaps**

- A swap is an agreement between two parties to exchange interest payments based upon a principal amount called the notional amount.
- The notional amount of the swap typically matches the amortization of the underlying bonds.
- Typically, one party exchanges fixed payments for a floating payment linked to the actual bond rate, BMA, or LIBOR
- Actual principal is never exchanged on an interest rate swap.

## Floating-to-Fixed Cashflow Diagram

#### **Organizing the Cashflows**

- 1) Issuer pays a floating interest rate to the Bond Trustee.
- 2) Issuer receives a floating interest rate payment from the swap.
- 3) Issuer makes a fixed rate interest payment on the swap.



Basis Risk is the degree to which the floating rate index and floating rate on the bonds differ.

# Risks in a Tax-Exempt Variable Rate Financing

Interest Rate Risk ■ The risk that the general level of interest rates rise

Tax Rate Risk ■ The risk that interest rates rise <u>due to a decline in</u> <u>income tax rates</u>, causing the tax exemption to be worth less to investors.

Credit Provider Risk ■ <u>Market acceptance of the LOC bank</u> declines causing investors to demand a higher rate.

Remarketing Agent Risk ■ The remarketing agent fails to remarket the VRDB competitively.

# **Hedging Risk**

By selecting the appropriate <u>variable rate index</u> all or some of the risks that are present in a variable rate financing can be controlled.

Cost of Funds

■ The Swap Counterparty pays the Issuer the actual rate on the underlying variable rate bonds.

BMA Municipal Swap Index ■ The Swap Counterparty pays the Issuer the BMA Index, a seven-day high-grade market index comprised of tax-exempt VRDBs.

Percent of 1-Month LIBOR The Swap Counterparty pays the Issuer a specified percentage of the London Interbank Offered Rate ("LIBOR"), a short-term taxable interbank lending rate.

# **Selecting the Appropriate Index**

#### The Cost of Funds Index

- The Swap Counterparty pays the Issuer the actual rate on their variable rate bonds
- The Bonds must be in a "weekly reset" mode
- A Cost of Funds Index swap will result in the highest fixed rate to the issuer due to the complete shifting of risk

# **Selecting the Appropriate Index**

#### The BMA Index

- The BMA Index is a widely quoted, seven-day high-grade market index comprised of tax-exempt VRDBs
- The BMA Index will hedge the two primary VRDB risks:
  - Interest Rate Risk BMA changes with general market conditions
  - <u>Tax Rate Risk</u> BMA will change as investors adjust to changing tax rates

# **Selecting the Appropriate Index**

#### The Percent of 1-Month LIBOR Index

- LIBOR is a short-term taxable rate
- LIBOR moves efficiently with the general interest rate market, unaffected by tax rates, credit enhancement or other influences
- By using LIBOR, the Issuer is hedging interest rate risk only
- BMA has averaged 67.41% of LIBOR since 1989

### **Index Alternatives – At-a-Glance**

### Each index hedges different risks.

#### **Cost of Funds**

Interest Rate Risk

Tax/Basis Risk

Supply-Demand Risk

Remarketing/Credit

Enhancement Risk

#### **BMA Swap**

Interest Rate Risk

Tax/Basis Risk

Supply-Demand Risk

Remarketing/Credit Enhancement Risk

#### % of LIBOR

Interest Rate Risk

Tax/Basis Risk

**Supply-Demand Risk** 

Remarketing/Credit Enhancement Risk